



# GivingTuesday was created in 2012 as a simple idea: a day that encourages people to do good.

Over ten years, this idea has grown into a global movement that inspires millions of people to give, collaborate, and celebrate generosity.



GivingTuesday is an interconnected global community powered by radical imagination. We envision a world where generosity is at the heart of the society we build together.

















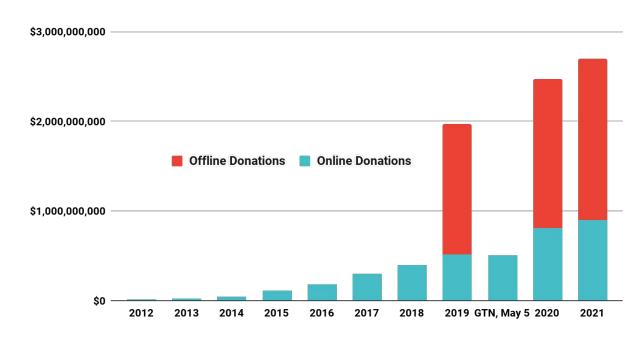
...AS CAUSES



...AS ORGANIZATIONS & CARING INDIVIDUALS



**Driving** giving: money, time, goods, activism



TOTAL GIVING REPORTED IN 24-HOUR PERIOD IN THE U.S.



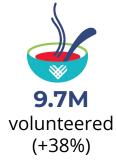
## **GivingTuesday 2021 Results**



adults in the U.S. participated, a 6% increase from 2020





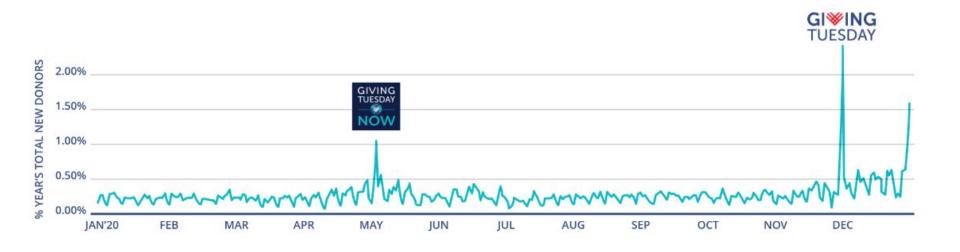




U.S. Participation on November 30, 2021



## **Giving Moments**



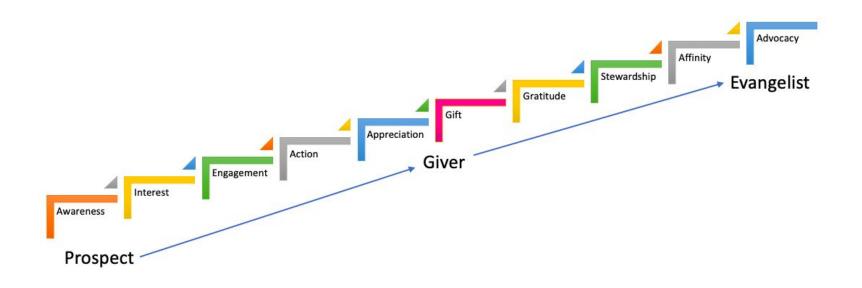


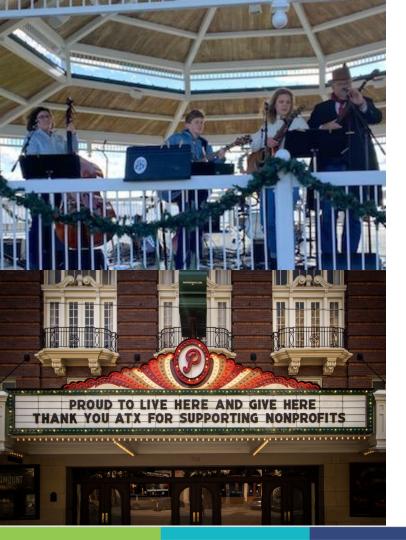


#### 2022: What we know

- Givers relate to causes not organization
- People give with heart rather than head
- Givers need simple ways...but engage them on their terms not just ours

## Meet your audience where they are







#### 2022: What we can do

- Set clear, realistic and stretch goals
- Engagement plan!
- Create multiple on-ramps to your mission. How else can people express generosity to support your cause?
- Messaging that is engaging: Human and hopeful, not crisis
- Tether giving movements together vs. in isolation
- Year-round content and engagement





So grateful to **Gabrielle Magid** for providing a platform for women founders doing good in the world!

Help us continue the movement every view will be counted towards our goal of 1M next gen acts of generosity for **GivingTuesday**!



Stronger Than Stigma was live.

May 20 · 🕙

We are LIVE!

### Ways to engage givers

- Acts of Kindness or Good initiatives
- Gratitude Drives/thank-a-thons
- Direct fundraising
- Art and Volunteer activation
- Contests and Giving circles
- Amplifying community stories
- Free virtual experiences
- Community education, awareness and advocacy
- Collaborative activity with another organization

#### Collaboration for the Win

ANGELS HELPING DREAMS COME TRUE St. Jerome Gym Renovation









At New Horizons set up and ready to go for #GivingTuesday Winter Drive Giveaway! We're with Arms Around You to provide coats, hats, scarves, shoes and hygiene items to

our communities most At Risk Youth. Thank you to our community and sponsors at

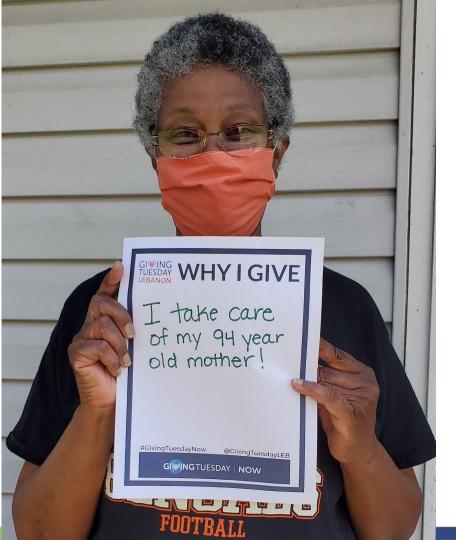






Abundance Of Hope November 27, 2018 - 3







## What we've learned: Great Campaigns

Relevance: Why your work matters in the current moment

Authenticity: Examples of the challenge/ how you're responding

Urgency: We can't do it without you (now)

Creativity: Standing out to show your unique value

## **Storytelling for Social Change**

#### Why should someone give to your cause?

#### Don'ts

"Because it's GivingTuesday" isn't a strong enough reason.

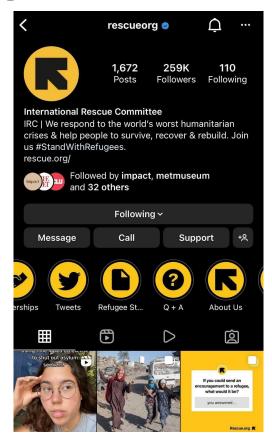
Neither is "because you'll get a tax write-off."

#### Do's!

- Reduce the distance between the individual and the cause
- Tell a powerful story that generates "contagious energy"
- Tap into emotion



## **Optimize Your Social Pages**



Create + pin a stories about your organization's mission over the next few weeks so new followers can easily see your impact

Pin posts that clearly demonstrates your work





## Growth Strategies for Reaching More People on Social Media



- <u>NEW IG Collab posts</u> (Feed and Reels, cross posts to both accounts)
- <u>Instagram Live</u> (can have up to 4 guests, cross posts to all accounts)
- <u>TikTok + Reels</u> (only two mechanisms that are designed to show your posts to people who don't follow your account)
- <u>Twitter Spaces</u> (cross-posts to both hosts' accounts)
- <u>NEW Add Yours</u> sticker on Instagram (tracks who used the sticker. Ask people to share Stories about why they give!)

## Invite People to Share Their Participation in Your Mission



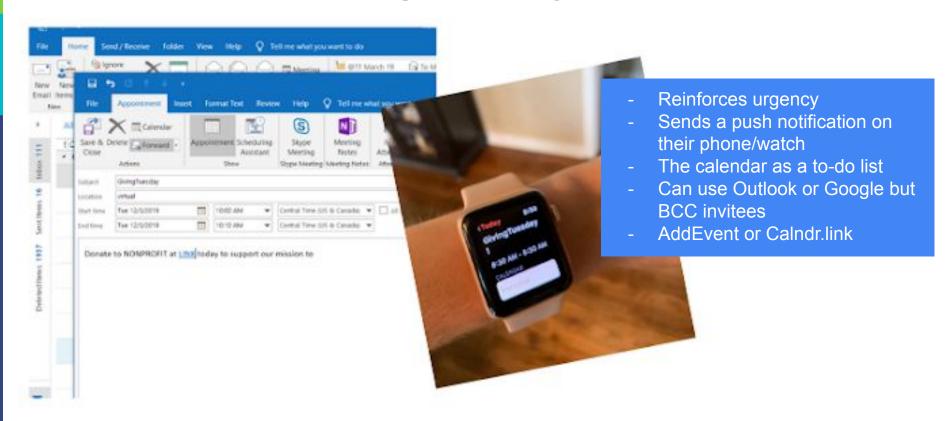




#### Notifications



### The Secret to GivingTuesday





### Do Not Sleep on Email!



**Build a space for all! Start simple!** 

Plan: Make a goal relevant to you.

Design: Make it special or distinct. Where will people get the info. Make it easy for giver.

Launch: Make call to action easy, inspiring and invite all to make a difference.

Share: the word with key partners + amplifiers. You are not the only voice.





GIVINGTUESDAY

## GETTING READY FOR GIVINGTUESDAY WORKBOOK

A Step By Step Guide to Building a Successful Campaign









#### Resources

#### The Complete GivingTuesday Toolkit

- Step-by-Step Campaign Workbook
- Templates and Tutorials
- How to Organize a Match toolkit
- Canva graphics (Canva.com/GivingTuesday)
- Ideas for activating your community

GivingTuesday.org then select your country